

## 1164 VICKERY LANE SUITE 200 CORDOVA. TN 38016

**CORDOVA, TN 38016**TOLL FREE: 800.251.0778

Local: 901.601.0032 WWW.IMPACTPAYS.COM

## Out West Veterinary Clinic

## TOTAL COST COMPARISON ANALYSIS



\$ \$3,338.94
\$ \$19.95
\$ \$3,318.99
99%
\$ \$39,827.88
\$ \$119,483.64
\$ \$199,139.40
<b>\$</b>



This proposal is CONFIDENTIAL and is intended solely for the use of the individual to whom it is addressed. This pricing is valid for 30 days.

This proposal is based on projection on qualification on interchange rates for each association based on provided details.

Impact PaySystem is a registered ISO/MSP of the following Banks: Wells Fargo, US Bank and 5/3.



morgan@impactpays.com

## **Out West Veterinary Clinic**

Description	Current	Proposed	Savings
Total Volume Cost	\$1,408.55	-\$4,200.60	\$5,609.15
Total Transaction Cost	\$182.00	\$0.00	\$182.00
Total Passthrough Cost	\$1,588.15	\$0.00	\$1,588.15
Total Other Cost	\$160.24	\$19.95	\$140.29
Total Cost	\$3,338.94	\$19.95	\$3,318.99
MONTHLY SAVINGS	ANNUAL SAVINGS		<b>3 YEAR SAVINGS</b>
\$3,318.99	\$39,827.88		\$119,483.64

<b>Processing Volume</b>		Curr	ent Rates	Prop	osed Rates	
Item	Activity	Rate	Amount	Rate	Amount	Savings
VMD Volume	\$103,287.02	1.30%	\$1,342.73	0.00%	\$0.00	\$1,342.73
American Express	\$3,656.49	1.80%	\$65.82	0.00%	\$0.00	\$65.82
PIN Debit	_	_	_	_	_	_
Customer Service Fee	\$106,344.41	0.00%	\$0.00	-3.95%	-\$4,200.60	\$4,200.60
Total	\$213,287.92		\$1,408.55		-\$4,200.60	\$5,609.15

<b>Transaction Fees</b>	saction Fees		saction Fees Current Rates Pro		Propo	osed Rates	
Item	Activity	Rate	Amount	Rate	Amount	Savings	
VMD Transactions	490	\$0.36	\$175.35	\$0.00	\$0.00	\$175.35	
American Express	19	\$0.35	\$6.65	\$0.00	\$0.00	\$6.65	
PIN Debit	_	_	_	_	_	_	
Total	509		\$182.00		\$0.00	\$182.00	

Passthrough Fees		Curr	ent Rates	Propo	sed Rates	
Item	Activity	Rate	Amount	Rate	Amount	Savings
VMD Interchange (2)	\$102,687.92	1.31%	\$1,346.36	0.00%	\$0.00	\$1,346.36
AMEX OptBlue (2)	\$3,656.49	2.03%	\$74.07	0.00%	\$0.00	\$74.07
VMD Card Brand (2)	\$102,687.92	0.16%	\$167.72	0.00%	\$0.00	\$167.72

Monthly Fees	<b>Current Rates</b>	<b>Proposed Rates</b>	Savings
DEBIT FEE ADJ/REV Non-Receipt of PCI Validation	\$149.99	\$0.00	\$149.99
Monthly Fee	\$0.00	\$19.95	-\$19.95

Other Fees	Current Rates	Proposed Rates	Savings
Customer Service Fee	\$0.00	-\$4,200.60	\$4,200.60
VMD + AMEX + PIN Debit Volume	\$0.00	\$4,200.60	-\$4,200.60
Per Batch	\$10.20	\$0.00	\$10.20
AVS Per Item	\$0.05	\$0.00	\$0.05

Percent Savings	99.40%
Monthly Savings	\$3,318.99
Annual Savings	\$39,827.88
3 Year Savings	\$119,483.64
Current Effective Rate	3.12%
Proposed Effective Rate	0.02%